

# Competence in metal cutting

*JLM Industrial Supply is the distributor that supports Firth Rixson Viking, working with Sandvik Coromant to provide more machining time and quicker output. The company has been a Sandvik cutting tool distributor for twenty five years, covering the area around Reno to Carson City, with small but varied customers.*



*Michael Stuart (left) president of JLM Industrial Supply, with Ken Darrah and Rudi Ruiz, who together represent substantial experience in metal cutting, backed by a good supportive tool inventory.*



“Metal cutting is our speciality,” explains Michael Stuart, the hands-on president of JLM, “and to service the applications is important. Although relatively small, we operate as any large distributor in the U.S., with competence and product range. We are six employees with know-how and a large warehouse with a good, supportive inventory for fast delivery of the most frequent items.”

“Our customers rely on us for technical support, which we provide with Sandvik Coromant. Not only do we help our customers to find the right tool for their operation, we get involved in complete process engineering, with blueprint discussions, machining sequences and choice of tooling.”

Michael Stuart and his general manager Rudi Ruiz together represent more than half a century of metal cutting experience, well-equipped to work with the latest in modern tooling. JLM covers most of what is needed for metal cutting and forming. Abrasive products is a large complimentary area, where the company also works with customers to achieve high quality results. Manual machinery, cutting fluids, precision equipment and workholding are examples of other areas covered by JLM.

“Sandvik Coromant makes available a large program for turning, milling and drilling, which covers almost any application conceivable. Our competitors have to go to several brands to cover this. The rapid R&D pace is another feature which enables us to continually upgrade our customers machining performance. Thirdly, we have the fast, efficient shipment of Sandvik products, which is a strength not only for us, but also for our customers in being sure they have the tools they need quickly.”